INDUSTRIAL VISIT - AMULFED DAIRY



Visit to Amulfed Dairy (A Unit of GCMMF Ltd., Gandhinagar)

Organized for: Semester 3
Date of Visit: 8th July, 2025

Location: Amulfed Dairy, Gandhinagar

No. of Students: 37

Faculty Coordinators: Mr. Jay Shukla, Ms. Bina Shah and Ms. Drishti Jalan

Objective of the Visit

The primary objective of this visit was to provide students with practical exposure to real-world applications of **marketing strategies**, **operational coordination**, **and managerial control systems** within a large-scale, professionally managed organization. The visit aimed to bridge the gap between classroom learning and industrial practices by demonstrating how theoretical concepts are implemented in a functional business setting.

About Amulfed Dairy

Amulfed Dairy, a state-of-the-art unit of the Gujarat Cooperative Milk Marketing Federation (GCMMF), is one of the largest liquid milk processing facilities in Asia. Known for its advanced technology, robust supply chain, and efficient quality control systems, Amulfed Dairy plays a vital role in the distribution and marketing of Amul products across India.

Key Learning Areas

1. Marketing Insights

- Students gained insights into Amul's branding and promotion strategies, including how consistent quality, strong rural-sourcing, and emotional branding build customer trust.
- The tour highlighted how Amul maintains its position as a market leader through **product diversification**, **packaging innovation**, and mass-market appeal.

2. Coordination Systems

- The visit offered a live understanding of how Amulfed coordinates its vast operations
 — from milk collection across rural cooperatives to processing, packaging, and
 dispatch.
- Students observed the importance of **inter-departmental coordination** between procurement, production, quality control, logistics, and marketing.

3. Control Mechanisms

- The factory tour showcased **quality control checkpoints**, hygiene standards, and process automation to ensure efficiency and product safety.
- Discussions with plant officials shed light on how standard operating procedures (SOPs), inventory controls, and real-time monitoring systems contribute to smooth and compliant operations.

Student Takeaways

- Practical exposure to corporate-level event planning and execution practices in industrial environments.
- Understanding the integration of marketing strategies with operational systems in high-volume FMCG operations.
- Appreciation of discipline, teamwork, and control processes in a highly synchronized manufacturing setup.
- Through an engaging two-way question-and-answer session, students gained valuable insights into Amul's certification processes, its various subsidiaries, and the rigorous hygiene and quality standards maintained by the brand.

Conclusion

The visit to **Amulfed Dairy** proved to be highly enriching for Semester 3 students. It reinforced classroom concepts with real-life examples and enabled them to understand the **practical implications of marketing, coordination, and control** in a large-scale organization. Such industrial visits are instrumental in enhancing the professional preparedness and industry awareness of future event managers.

Instagram reel link:

https://www.instagram.com/reel/DL-GNOexJl8/?igsh=MWZ3bWRvMG9zOHpsYQ==



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TOTAL PRESENT STUDENTS: 37

TOTAL ABSENT STUDENTS: 2. | (8)

FACULTY SIGNATURE: DAN SACUA